



Mahdi Ghodsi

Date of birth: 03/06/1986 | **Nationality:** Iranian, Austrian | **Sex:** Male | **Phone:**

(+43) 1533661055 (Work) | **Email:** ghodsi@wiiw.ac.at | **Website:**

<https://wiiw.ac.at/mahdi-ghodsi-s-1042.html> | **Twitter:** <https://twitter.com/MMGhodsi> | **LinkedIn:**

<https://www.linkedin.com/in/mahdi-ghodsi-2ba77a32/> |

Address: Rahlgasse 3/ wiiw, 1060, Vienna, Austria (Work)

ABOUT MYSELF

Economist with extensive experience in applied econometrics, modelling, and data science, with a particular focus on global markets, trade policy, trade regulations, financial and labour market analysis, green technologies, artificial intelligence, migration policy, economics of sanctions, and Iran's economy. Skilled in leading research projects, developing economic strategies, and providing data-driven insights into economic trends.

WORK EXPERIENCE

THE VIENNA INSTITUTE FOR INTERNATIONAL ECONOMIC STUDIES (WIIW) – VIENNA, AUSTRIA

Address Rahlgasse 3, 1060, Vienna, Austria | **Website** <http://www.wiiw.ac.at/>

ECONOMIST - FULL TIME – 10/2014 – CURRENT

- Founded the wiiw Artificial Intelligence Group
- Lead the wiiw Green Technologies Projects
- Lead the wiiw International Economic Group
- Economic and Financial Modelling
- Write research proposals
- Lead research projects: one is currently on adoption of AI at the firm-level and its impact on labour market, income distribution, markup, labour productivity, and market valuation of firms.
- Publish and present my work on various platforms
- Organise wiiw Seminars in International Economics in cooperation with Research Centre International Economics (FIW) and the European University Institute

VIENNA UNIVERSITY OF ECONOMICS AND BUSINESS (WU WIEN) – VIENNA, AUSTRIA

ADJUNCT PROFESSOR - CONTRACT – 08/2019 – CURRENT

Teaching International Macroeconomics and Foundations in Macroeconomics: In these BA courses, I teach Blanchard's Macroeconomics, focusing on the effects of ongoing macroeconomic data on the stock market, Forex, and other economic indicators.

Teaching International Economics: In this BA course, I explain the motivations for trade and explore the implications of trade and trade policy measures in different market structures.

CENTER FOR MIDDLE EAST & GLOBAL ORDER (CMEG) – BERLIN, GERMANY

SENIOR FELLOW & HEAD OF ECONOMY UNIT – 01/05/2023 – CURRENT

- Contributing to Iran Revolution Monitor
 - Middle East and Iran economic analysis
 - Preparing proposal for research funding
 - Writing op-ed articles and scientific articles
- <https://cmeg.org/>

JOHANNES KEPLER UNIVERSITY LINZ, DEPARTMENT OF ECONOMICS – LINZ, AUSTRIA

EXTERNAL LECTURER - CONTRACT – 02/2017 – 08/2017

Teaching MA course Multinational firms in the world economy, master program

FACULTY OF ECONOMIC SCIENCES, UNIVERSITY OF WARSAW – WARSAW, POLAND

TEACHING ASSISTANT - CONTRACT – 09/2013 – 03/2015

Teaching MA courses International trade policy, international trade theory

🏢 **LAZARSKI UNIVERSITY** – WARSAW, POLAND

TEACHING ASSISTANT - CONTRACT – 01/2014 – 10/2014

Introductory macroeconomics, mathematics, mathematical economics

🏢 **DELAB** – WARSAW, POLAND

RESEARCHER - CONTRACT – 05/2014 – 10/2014

International trade, global value chains, data mining

🏢 **HODA BAST TOOS INVESTMENT COMPANY** – MASHHAD, IRAN

Business or Sector Manufacturing

ASSISTANT TO EXECUTIVE DIRECTOR - FULL TIME – 03/2007 – 09/2009

Financial management, international purchase of machinery

● **EDUCATION AND TRAINING**

09/2012 – 03/2016 Warsaw, Poland

DOCTOR (ECONOMIC SCIENCE) Faculty of Economics Sciences, Warsaw University

Thesis: Trade Policy, Trade Conflicts, Determinants, and Consequences of Protectionism
Under Supervision of: Prof. Dr hab. Jan Jakub Michałek

Address ul. Długa 44/50, 00-241, Warsaw, Poland | **Level in EQF** EQF level 8

09/2011 – 04/2015 Milan, Italy

PHD (ECONOMICS) Università Cattolica del Sacro Cuore - Sede di Milano

Thesis: Technical Barriers to Trade: Determinants and Implications
Under Supervision of: Prof. Carsten Krabbe Nielsen

Address Via Necchi, 5, 20123, Milan, Italy | **Level in EQF** EQF level 8

09/2009 – 09/2011 Warsaw, Poland

MASTER (INTERNATIONAL ECONOMICS) Faculty of Economics Sciences, Warsaw University

Thesis: Regional Externalities Associated with Knowledge Spillovers in European Economic Area
Under Supervision of: Prof. Dr hab. Andrzej Cieślak

Address ul. Długa 44/50, 00-241, Warsaw, Poland | **Level in EQF** EQF level 7

08/2004 – 07/2008 Mashhad, Iran

B.SC. (ECONOMICAL SCIENCES / THEORETICAL ECONOMICS) Ferdowsi University of Mashhad

Address Azadi Square, 9177948974, Mashhad, Iran | **Level in EQF** EQF level 6

08/2000 – 06/2004 Mashhad, Iran

PRE-UNIVERSITY DIPLOMA National Organization for Development of Exceptional Talents

● **LANGUAGE SKILLS**

Mother tongue(s): **PERSIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
GERMAN	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

● SKILLS

Social Media

Statistical, data, and econometrics software

STATA | Python

Microsoft Office

Microsoft Word | Microsoft Teams | Microsoft Powerpoint | Microsoft Excel | Outlook

Cloud

Dropbox | Google Drive | Wharton Research Data Services | Wharton Cloud Computing

● JOB-RELATED SKILLS

05/2014 – CURRENT

Job-related skills

1. **Member of the Editorial Board** of the '**International Economics**' since December 2021
2. **Refereeing services:**
 1. Asian Development Review; 2. Bank i Kredyt - NBP; 3. Central European Economic Journal; 4. Croatian Economic Survey; 5. Economic Inquiry; 6. Economic Modelling; 7. Economic Systems; 8. Empirica, Journal of European Economics; 9. Energy Efficiency; 10. Eurasian Economic Review; 11. French Politics; 12. International Economics; 13. International Journal of Finance and Economics; 14. International Journal of Technology Management; 15. International Review of Economics and Finance; 16. Journal of Economic Studies; 17. Journal of the Agricultural and Applied Economics Association; 18. Jubiläumsfonds - Oesterreichische Nationalbank (OeNB); 19. Oxford Economic Papers; 20. PLOS One; 21. Pre-Concept Note Business Enabling Environment (BEE) of the World Bank; 22. Review of Economics and Political Science; 23. Structural Change and Economic Dynamics; 24. The World Economy; 25. World Development 26. World Trade Review.
1. **Book Refereeing Service:** Routledge Publisher
2. **Publishing** academic articles, policy notes, and op-ed articles.
3. **Data mining** with Stata, Python, excel.

09/2010 – CURRENT

Specific Analytical Skills

- Econometrics modelling using time series, multi dimensional fixed effects, PPML, GMM.
- Financial Market Analysis and Investment Research using fundamental and technical analyses.

● PROJECTS

10/2014 – CURRENT

Full list of current projects

See the project list under the link below:

Link <https://wiiw.ac.at/files/staff/list-of-projects/list-of-projects-mahdi-ghodsi-s-1042.pdf>

● CONFERENCES & SEMINARS

05/2012

Full list of events, conferences, seminars, meetings, interviews

See the list of attended events under the link below:

Link <https://www.dropbox.com/scl/fi/3zutl9837a5kdkoma7u7x/Events.pdf?rlkey=sy1pfaixoo2j50urod5b2a9gu&dl=0>

● HONOURS AND AWARDS

01/01/2024

wiiw Project Leader of the Horizon Europe Project "Global Strategy for Skills, Migration, and Development (GS4S)" – European Commission

- Led the wiiw from its proposal stage.
- Examining skill shortages in the EU and Western Balkans and their impact on migration
- Policy note on the role of emigration in exacerbating skill shortages in Western Balkans; the need for labour market and social protection reforms.
- Investigating the relationship between robotics and employment within Austrian firms
- Secured financial support of EUR 228,500.00.

Link <https://wiiw.ac.at/global-strategy-for-skills-migration-and-development-gs4s-pj-345.html>

01/01/2024

Green technologies: How are they created and regulated? What impact do they have? – Anniversary Fund of the Oesterreichische Nationalbank

- Led the project from its proposal stage.
- Involved large firm-level datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 249,000.00 from the Oesterreichische Nationalbank.

Link <https://wiiw.ac.at/green-technologies-how-are-they-created-and-regulated-what-impact-do-they-have-pj-323.html>

13/07/2022

Project acquisition "How Can Economic Instruments of Climate Policy be Directed through Foreign Direct Investment?" – Anniversary Fund of the Oesterreichische Nationalbank

- Led the project from its proposal stage.
- Involved large firm-level datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 249,000.00 from the Oesterreichische Nationalbank.

Link <https://wiiw.ac.at/how-can-economic-instruments-of-climate-policy-be-directed-through-foreign-direct-investment-pj-287.html>

26/09/2021

Project acquisition "Determinants and effects of foreign direct investments in Austria: New insights from micro data" – Federal Ministry for Digital and Economic Affairs

- Led the project from its proposal stage.
- Involved large firm-level datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 20,000 from Austrian Federal Ministry for Digital and Economic Affairs.

Link <https://wiiw.ac.at/determinants-and-effects-of-foreign-direct-investments-in-austria-new-insights-from-microdata-pj-260.html>

13/07/2021

Project acquisition "Industry 4.0, migration and the labour market adjustment: an intra-European perspective" – Anniversary Fund of the Oesterreichische Nationalbank

- Led the project from its proposal stage.
- Involved large firm-level and macro datasets, complex economic models, and collaboration with international teams.
- Publishing four working papers and one policy note on labour market implications of novel technologies.
- Secured financial support of EUR 249,000.00 from the Oesterreichische Nationalbank.

Link <https://wiiw.ac.at/industry-4-0-migration-and-the-labour-market-adjustment-an-intra-european-perspective-pj-255.html>

09/2019

Project acquisition "The production side of 'digitalisation' and its impacts" – Anniversary Fund of the Oesterreichische Nationalbank

- Led the project from its proposal stage.
- Involved large firm-level and macro datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 180,579.00 from the Oesterreichische Nationalbank.

Link <https://wiiw.ac.at/the-production-side-of-digitalisation-and-its-impacts-pj-209.html>

01/2019

Project acquisition "Quality of goods imports: Which role for non-tariff measures?" – Anniversary Fund of the Oesterreichische Nationalbank

- Led the project from its proposal stage.
- Involved large firm-level and macro datasets, complex economic models, and collaboration with international teams.
- Secured financial support of EUR 112,120.00 from the Oesterreichische Nationalbank.

Link <https://wiiw.ac.at/quality-of-goods-imports-which-role-for-non-tariff-measures-pj-188.html>

09/2009

Full master funding by Erasmus Mundus Scholarship Lot 8, Warsaw University – Erasmus Mundus Lot 8

10/2011

Full funding PhD Scholarship at Università Cattolica del Sacro Cuore - Sede di Milano – Università Cattolica del Sacro Cuore - Sede di Milano

● **NETWORKS & MEMBERSHIPS**

04/2024 – CURRENT Vienna

Board Member of Committee for the Defence of Human Rights in Iran-Austria

Increasing awareness about ongoing violations of human rights in Iran and the Middle East.

Link <https://www.human-rights-iran.org/>

● **ORGANISATIONAL SKILLS**

Organisational and Leadership Skills

- Effective time management
- Ability to work efficiently under pressure and meet deadlines
- Interactive leadership of research teams and groups
- Applying critical, innovative, and disruptive approaches to problem-solving
- Organising events and seminars

● **COMMUNICATION AND INTERPERSONAL SKILLS**

Communication of advanced statistics and complex econometrics models to non-technical audience

I regularly share my expertise with newspapers, TV, and radio channels in both Persian and English. I actively participate in and present at academic conferences, as well as political-economic forums and workshops.

Link <https://www.dropbox.com/scl/fi/3zutl9837a5kdkoma7u7x/Events.pdf?rlkey=sy1pfaixoo2j50urod5b2a9gu&dl=0>